

# MEETING WILL BEGIN SOON

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ALEXANDRIA TRANSIT COMPANY  
BOARD OF DIRECTORS MEETING  
NOVEMBER 13, 2024



# CALLING OF THE ROLL



David Kaplan  
Chair of the Board



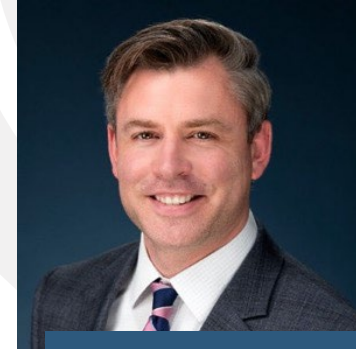
Steve Kleist  
Vice-Chair



Ajashu Thomas



Matt Harris



Jesse O'Connell



Kursten Phelps



Arish Gajjar



Praveen Kathpal



Hillary Orr



Kendel Taylor



Arthur Wicks



# PUBLIC COMMENT PERIOD

Those wishing to speak during the public comment period may pre-register at [dashbus.com/](https://dashbus.com/) and join via Zoom.

Alternatively, attendees may use the “RAISE HAND” feature to be recognized for comment.

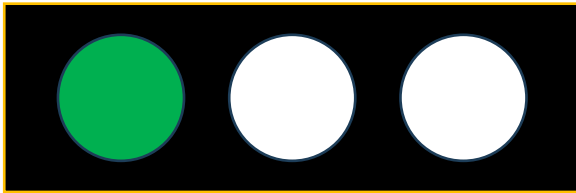


# PUBLIC COMMENT

Each speaker is permitted 3 minutes for the public comment.

When the **YELLOW** light appears, 1 minute remains.

When the **RED** light appears, you are out of time.



Time Has Expired  
Speaker Up



# COLLABORATION AND ENGAGEMENT

## **2b. Chairs Report**

David Kaplan, Chair of the Board

Updates from General Counsel Selection Committee

On Hold: Board Policy Revisions

## **2c. T&ES Report**

Hillary Orr, Deputy Director, Transportation & Environmental Services  
(City of Alexandria)

***ACTION ITEM*** – Letter of Support: South Pickett Street Corridor  
Improvements

## **2d. Other Board Member Reports**

# REGULAR BUSINESS

**3a. Consideration of Approval:** Meeting Minutes from  
October 9, 2024

**3b. Financials:** *Unavailable at this time*

# ACTION ITEMS

## 4a. Consideration of Approval: FY 2026 Supplemental Budget Requests

DASH has assessed its service and organizational needs for the upcoming fiscal year and developed the following list of supplemental funding priorities, aligned with the Board of Directors' identified priorities.

### Prioritized Supplementals: (Proposed)

1. Line 32 Improvements:
  - a) Full Improvement - \$850,000
  - b) Partial Improvement A (Midday and Evening, No Weekend Improvements) - \$460,000
  - c) Partial Improvement B (Midday, Evening, and Weekend Landmark to Van Dorn Metro) - \$460,000
2. Line 34 Improvements - \$150,000
3. Line 31 Improvements - \$1,100,000

### Contractually Required Supplemental: (Not Prioritized)

1.5% additional wage increase (*in addition to existing 4%*) - \$360,000

# ACTION ITEMS

## **4b. Consideration of Approval: FY 2026 Reductions**

DASH has been given a 1% reduction target equal to (\$358,707), which is 1% of the FY25 approved general fund budget.

### **Reductions:**

1. Reduction of Weekday Peak Service of Line 104
2. Reduction of Weekday Peak Service of Line 102

The proposed service cuts necessary to reach the City Manager's 1% reduction target would result in a projected decrease in annual boardings by over 20,000 and a reduction in force of 4 employees.



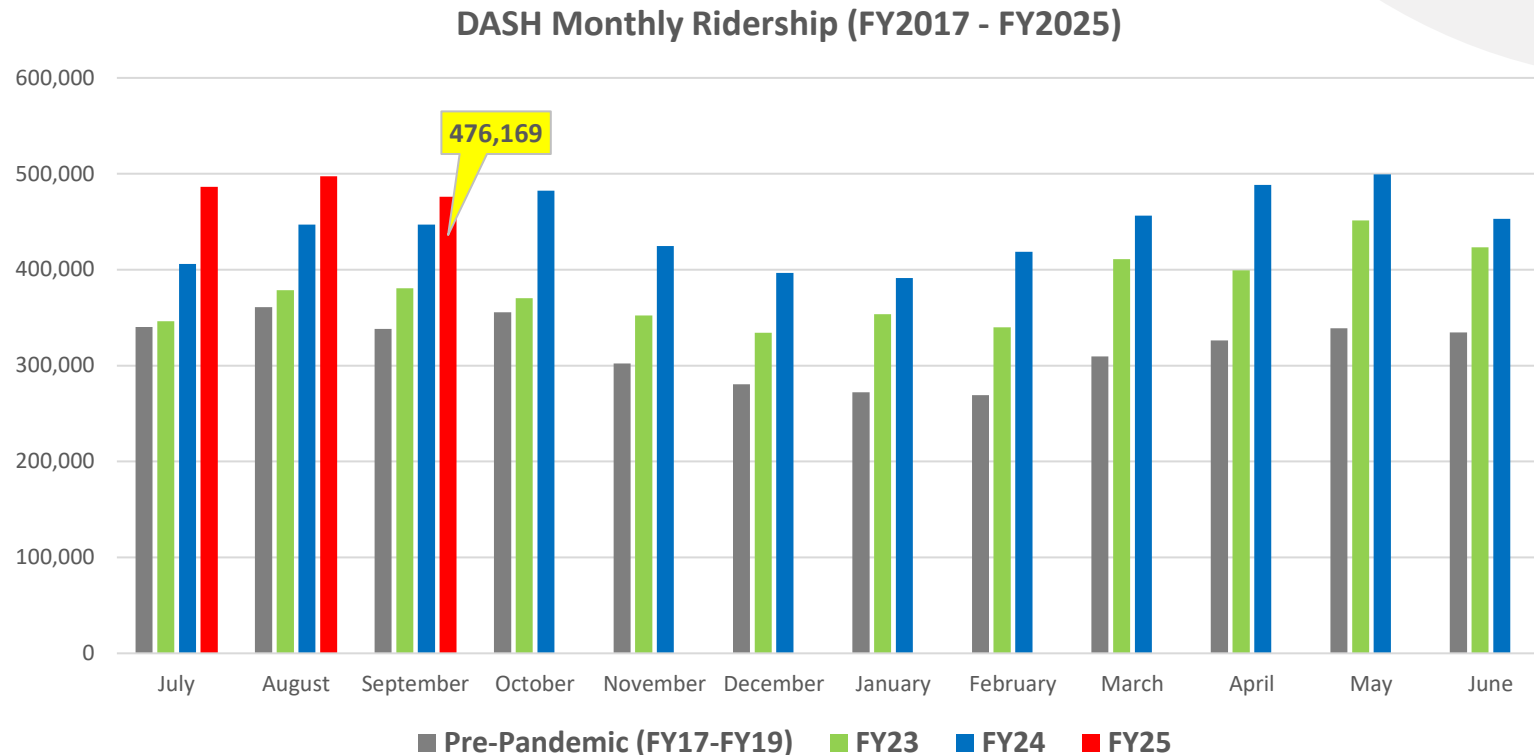
# STAFF REPORTS

## 5a. General Managers Report

i. Briefing: Maintenance Department Staffing

## 5b. Briefing: WMATA Better Bus Network Implementation

## 5c. Ridership Report





# DEPARTMENTAL PRESENTATION

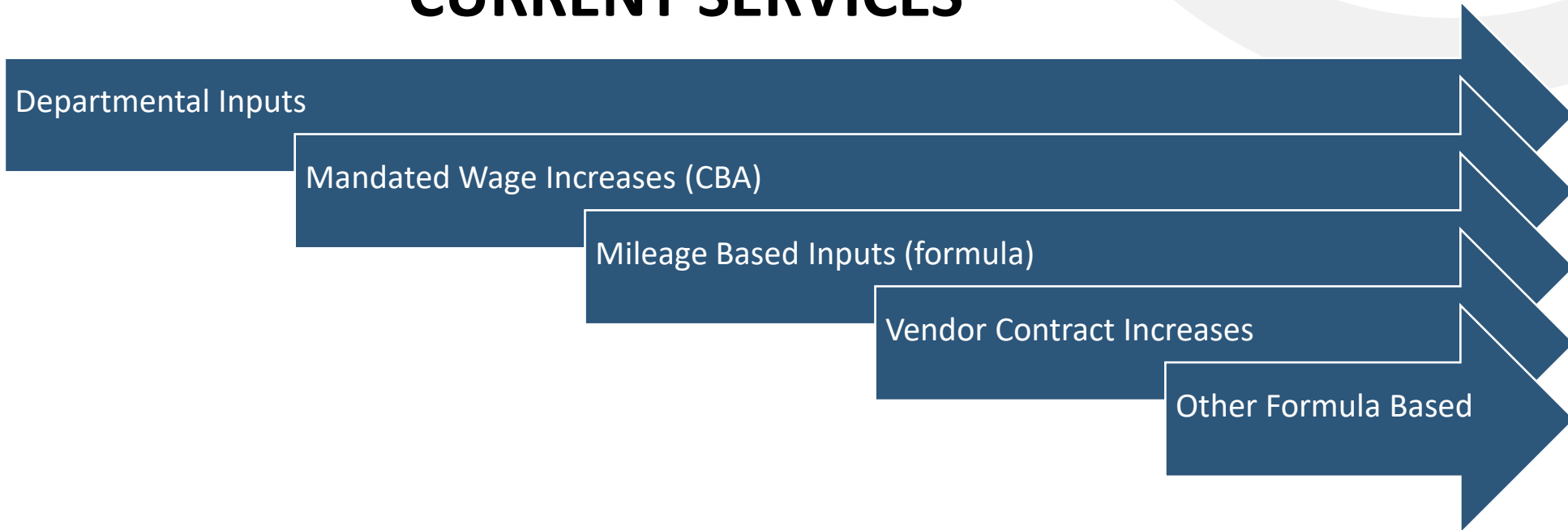
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FISCAL BUDGETING  
PROCESS

# BUDGET DEVELOPMENT PROCESS

The Chief Financial Officer is responsible for leading the Budget Development process each year. Working with the Finance Department and all internal DASH department heads the CFO proposes a budget to the General Manager.

## CURRENT SERVICES



# CURRENT SERVICES PROJECTIONS

FY 2024

ACTUALS

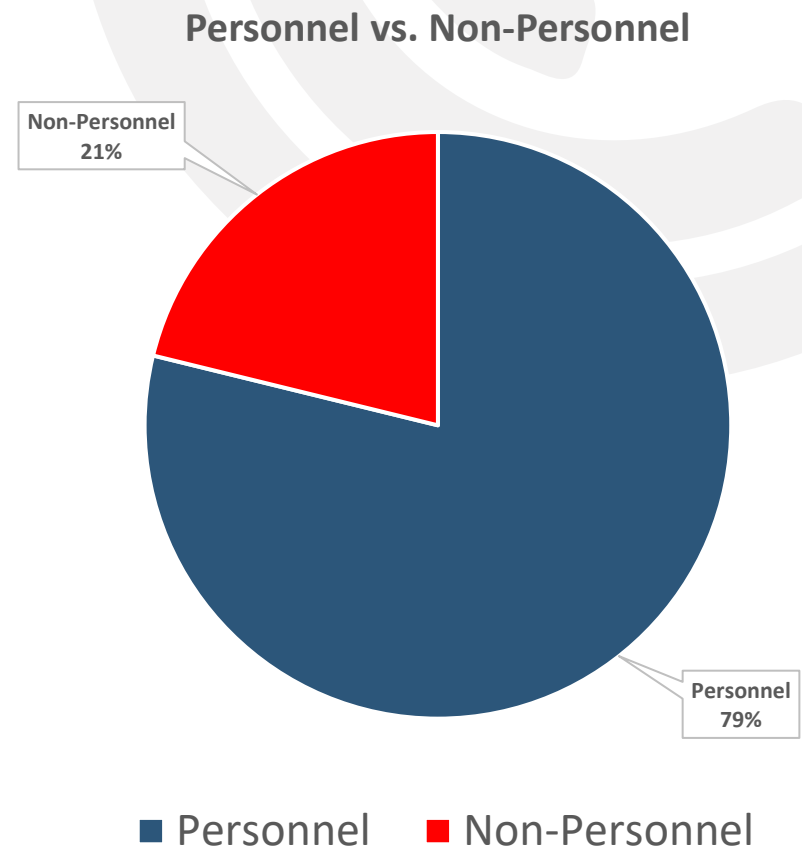
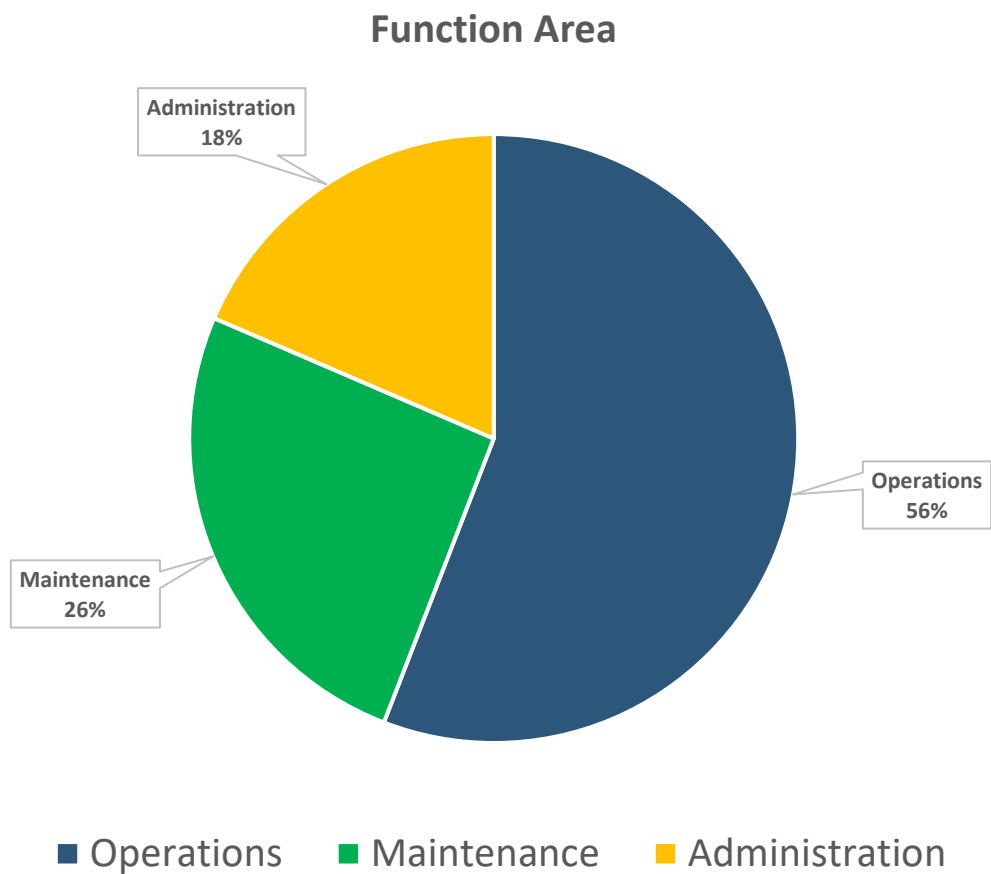


FY 2026

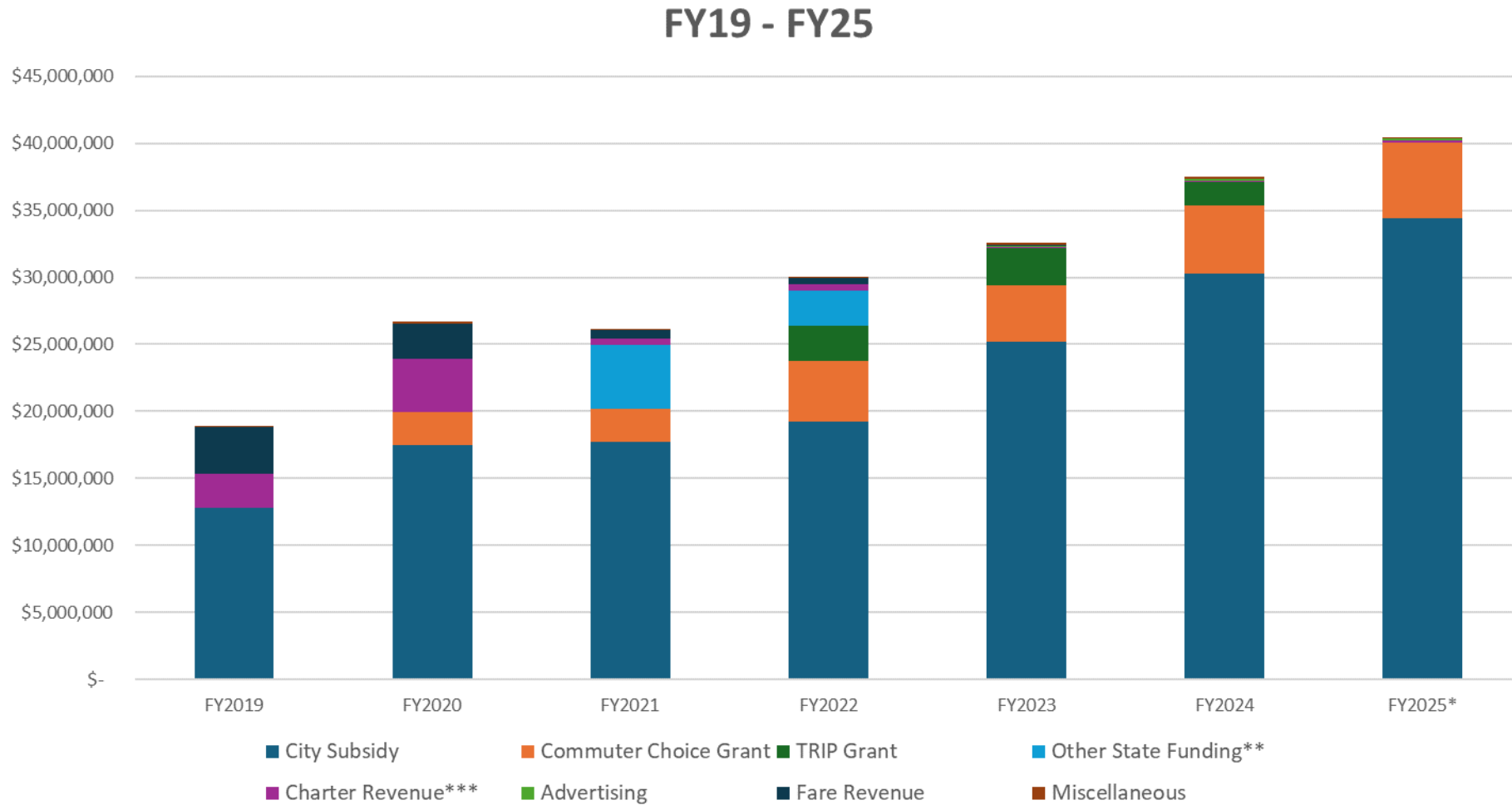
FORECASTS

Current services projections are based on known actuals.  
**The most current year is unavailable during this process.**

# BREAKOUT OF EXPENSES



# FUNDING SOURCES



\*Projected

\*\*CARES/CRRSA

\*\*\* FY19-20 Charter included Blue Line Shuttle

# SUPPLEMENTALS





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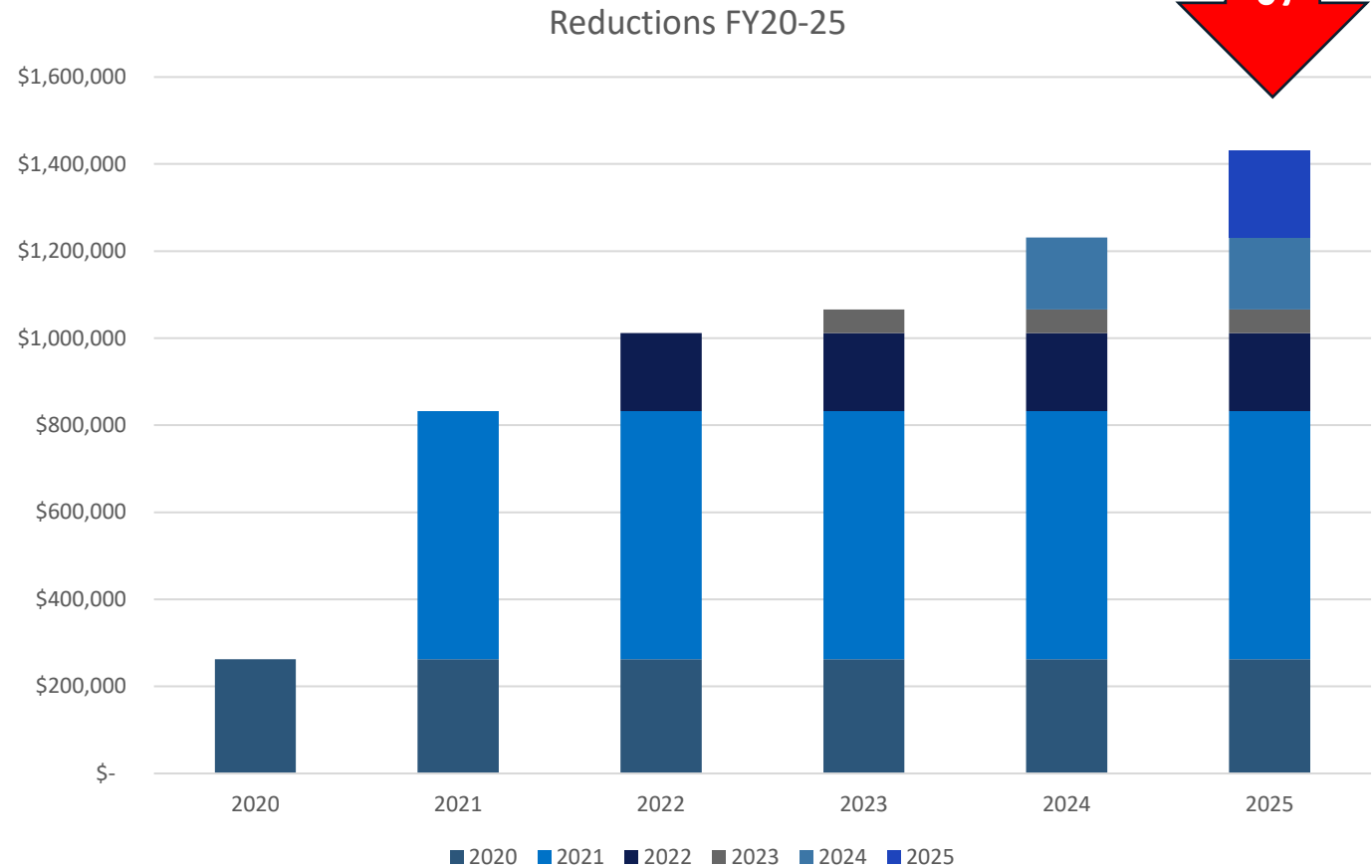
- ATC typically focuses on the Alexandria Transit Vision Plan (ATV)
- ATC considers submissions annually, typically focused on the implementation of the New DASH Network
- We are several years behind in implementing the ATV due to year-over-year underfunding
- Other Supplementals often considered:
  - Staffing increases
  - New Technologies
  - Matching funds for grant applications
  - Wage increases



# REDUCTIONS

Percentage-based reductions per City Council and City Manager’s guidance

- City Manager sets a reduction target as % of the prior years approved budget
- ATC attempts a blend of service reductions and administrative cuts
- Reductions are typically taken
- Reductions year-over-year have a major compounding effect (see chart)



# NEXT STEPS

Once Current Services and Supplementals & Reductions have been submitted, the CFO will continue to work on the upcoming FY budget.





# STRATEGIC UPDATE

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CAPITAL PROJECTS



# STRATEGIC PLAN GOALS



## **Goal 1: System Excellence**

Provide a robust transportation system that meets our customers' needs



## **Goal 2: Customer Experience**

Deliver a top-notch customer experience so that people choose to ride



## **Goal 3: Environmental Stewardship**

Minimize the community's carbon footprint on the environment



## **Goal 4: Workplace Excellence**

Foster an environment that champions inclusion, work-life balance, innovation, and professional growth and satisfaction



## **Goal 5: Fiscal Responsibility and Efficiency**

Deliver high-quality, cost-efficient services that offer maximum value to the community



# ATC ASSET OVERVIEW

- DASH Facility
- Vehicles
  - 100+ Buses
  - 20+ Support Vehicles
- Equipment
  - Shop Lifts
  - Bus Wash
  - Roll Up Doors
- Technology
  - CAD/AVL
  - Transit Signal Prioritization





## 10 YEAR OUTLOOK

- Bus Fleet Replacement
- Bus Fleet Expansion & Electrification
- Facility Expansion
- On-Route Charging
- Technology
- Transit Signal Priority
- Facility Rehabilitation

**Over \$200 Million +**





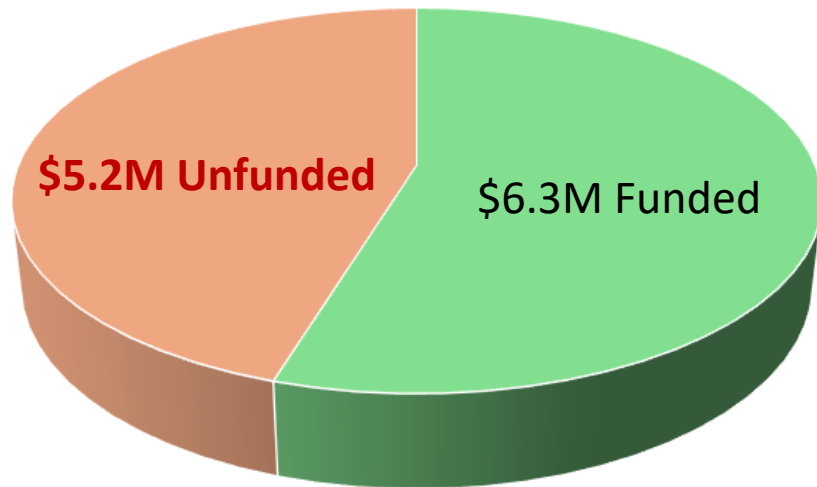
# CAPITAL PRIORITIES & INITIATIVES

- **Maintain *State of Good Repair***
- Support Alexandria Transit Strategic Plan
- **Convert Fleet to 100% Zero Emissions**
  - **Purchase only ZEB by 2027**
  - **100% Fleet by 2037**



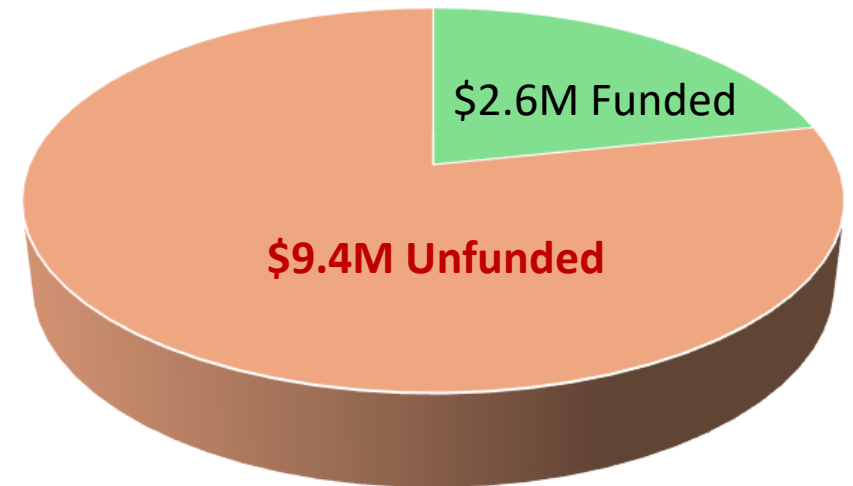
# FY26 NEEDS

**Bus Replacement (\$11.5 Million for 7 BEB)**



- 5 Buses as Clean Diesel
- 2 Buses as Battery Electric

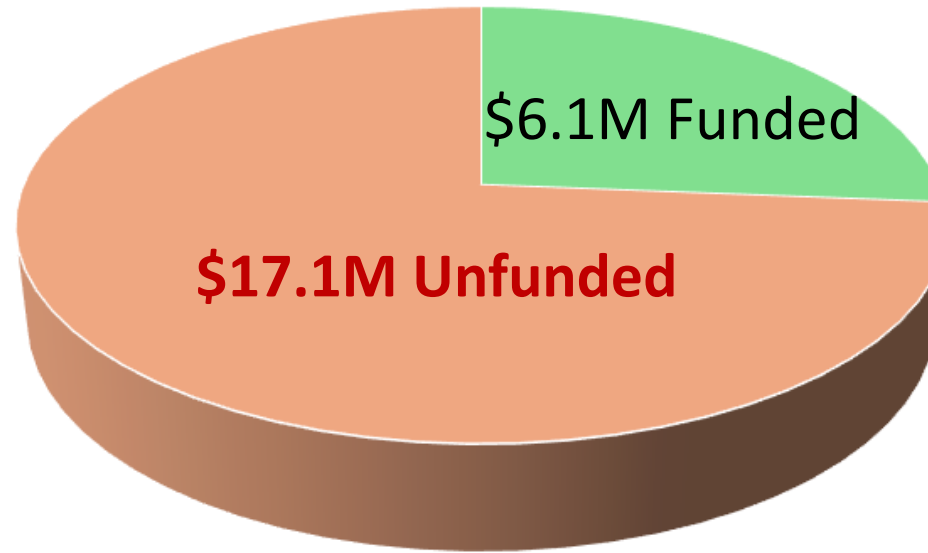
**Deck Rehabilitation (\$12 Million)**





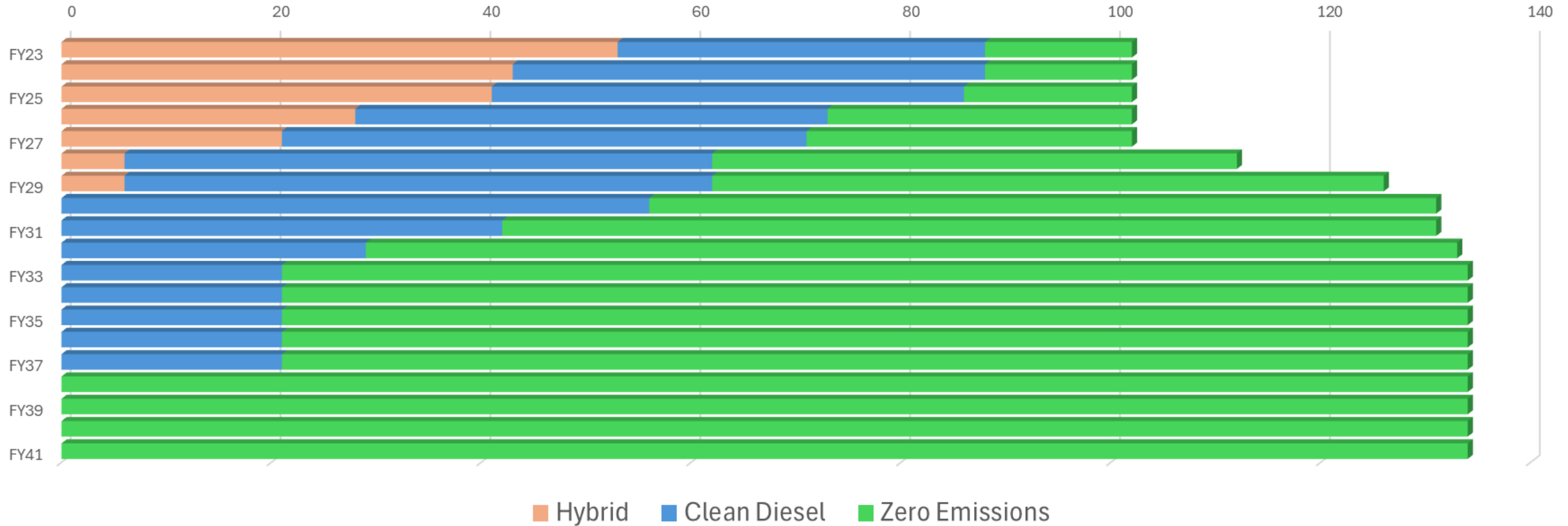
# FY27 NEEDS

## Bus Replacement (\$23.2 M for 14 BEB)



- 7 Buses as Clean Diesel
- 0 Buses as Battery Electric

## DASH Fleet Transition











## ZERO EMISSIONS PROGRESS

- Over **120 replacement buses** are required between FY26 and FY37
- Largest Gap: **Rolling Stock Funding**

# STRATEGIES

## Past

- FY19 Volkswagen Mitigation 
- FY20 SmartScale 
- FY21 NVTa 
- FY22 Low No 
- FY23 Low No 
- FY24 Commuter Choice 
- FY24 Community Project Funding 
- FY24 CHDV 

## Future

- FY25 Virginia SGR MERIT
- FY25 Bus and Bus Facilities
- FY26 Low No
- FY26 DERA

# QUESTIONS & DISCUSSION

# WRAP-UP & CONSIDERATION OF ADJOURNMENT

Next ATC Board of Directors Meeting:  
**November 11, 2024 @ 5:30pm**

**Location:** DASH Headquarters

***Holiday Meal Provided!***

**THE BOARD  
MEETING HAS  
CONCLUDED**

**NEXT MEETING**

**DECEMBER 11, 2024  
5:30PM**

